Acquisition Opportunity: Project "Gift" – Designer and Packager of Gourmet Foods and Food Gifts

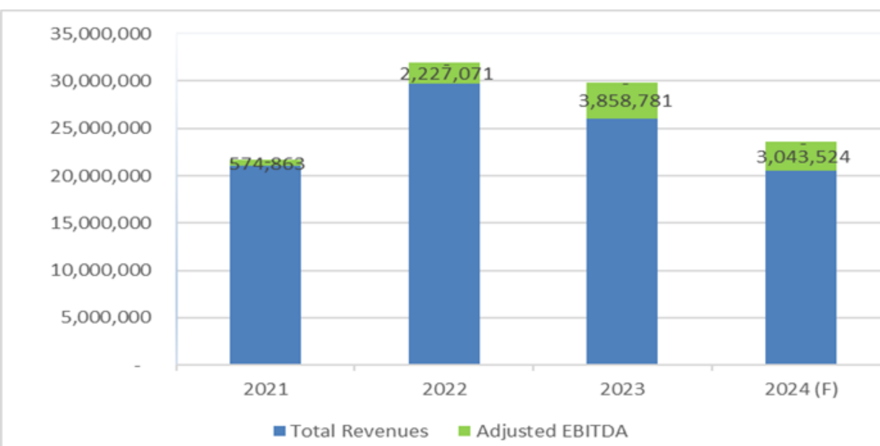
2023 Revenue	$ 26.02m	2024 (F) Revenue	$ 20.5m
2023 Adj. EBITDA	$ 3.85m	2024 (F) Adj. EBITDA	$ 3.04m

Overview

Gift was founded in 1995 and has become a leader in designing and packaging gourmet food and candy gifts. The company's success is built on strategic partnerships with well-known brands through licensing agreements, enabling it to deliver high-quality, attractive products at competitive prices. By leveraging these partnerships, Gift has earned a reputation as a trusted supplier to major retailers.

With its expertise in product design and commitment to reliable service, Gift has successfully navigated industry challenges and maintained healthy margins. The company is poised for future growth, with new licensing opportunities in negotiation that are expected to drive further expansion in 2025 and beyond.

Financial Summary



Highlights

Entity Type	S-Corp
Founding	Over 25 years Founder Owned & Operated
Shareholders	1 Shareholder – active in day-to-day operations
Employees	15 employees (not including shareholders)
Scope of Operations	Nationwide
End Markets	Retail grocery stores, department stores, drug stores, and discount retailers
Facilities	1 Location
Transaction Goals	Complete Sale
Transitional Period	Seller willing to remain for transitionary period to acclimate incoming acquirer

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